

**Conserve Global** is excited to present an opportunity for a dynamic individual wanting to join the organisation as a **Natural Capital Development Manager**



**Conserve Global** (Conserve – [www.conserveglobal.earth](http://www.conserveglobal.earth)) collaborates with frontline communities in Africa's savannas to create robust local institutions to halt and reverse environmental degradation, foster nature-positive economies, and empower Indigenous communities as stewards of natural resources. We provide expert conservation management services to vulnerable communities, promoting a model that places control of key resources in the hands of Indigenous people.

## **PURPOSE OF THE ROLE**

To lead the development and implementation of natural capital (carbon/biodiversity/other natural capital credit) projects for the various projects within the Conserve Global portfolio, ensuring sustainable environmental outcomes, financial viability, and equitable stakeholder benefit sharing. This role involves managing the department and its staff, setting strategic objectives, overseeing financial responsibilities, management of partners and key stakeholders, and ensuring compliance with fiduciary duties. Additionally, the role will focus on new business development and risk management. The objective would be to identify and develop natural capital opportunities within the Conserve Global portfolio of projects, as an innovative finance mechanism to cover the underlying projects costs and its key stakeholder's beneficiation.

## **KEY RESPONSIBILITIES**

### **1. Strategic Leadership:**

- Develop and implement strategic plans for developing natural capital opportunities on the various projects within the portfolio in line with the organisation's mission.
- Ensure alignment of natural capital initiatives with conservation goals.
- Identify and assess emerging trends, opportunities, and challenges in the sector.
- Foster a culture of innovation, collaboration, and continuous improvement within the team and with key partners.
- Work closely with the Impact team to derive metrics and monitoring schemes to support natural capital development.
- Develop and maintain relationships with key industry partners.
- Lead on the interactions between Conserve Global and its strategic natural capital partner, Cultivo, specifically through the joint venture special purpose vehicle, CCNature, on identifying, developing, incubating, and implementing joint projects.

### **2. Administrative Management:**

- Oversee the daily operations of the department.

- Manage and mentor departmental staff, (where applicable) ensuring effective performance management in line with the organisations policies and procedures
- Coordinate interdepartmental and external party activities to ensure cohesive project execution.
- Ensure effective communication and collaboration across all departments.
- Promote a positive and inclusive organisational culture.

### **3. Financial Responsibilities:**

- Develop and manage the department's budget, ensuring financial sustainability.
- Oversee financial reporting, ensuring accuracy and compliance with organisational standards.
- Monitor expenditures and ensure efficient use of resources.
- Identify and pursue funding opportunities (in close collaboration with the Fundraising team), including grants, contracts, and partnerships for natural capital projects.

### **4. Fiduciary Duties:**

- Ensure compliance with legal and regulatory requirements related to natural capital projects.
- Maintain transparency and accountability in all financial transactions.
- Implement and monitor internal and partner controls to prevent fraud and mismanagement.
- Act in the best interests of the company, ensuring ethical conduct and integrity.

### **5. New Business Development:**

- Identify and pursue new opportunities for natural capital projects.
- Build and maintain relationships with stakeholders, partners, including government agencies, NGOs, and private sector partners.
- Develop proposals and secure funding for new projects.
- Stay updated on industry trends and innovations to drive growth.

## 6. Risk Management:

- Identify potential risks associated with natural capital projects and develop mitigation strategies.
- Conduct regular risk assessments and implement risk management plans.
- Ensure compliance with environmental and safety standards.
- Prepare and respond to any crisis situations promptly and effectively.

## KEY QUALIFICATIONS

- Bachelor's degree in Environmental Science, Business Administration, or a related field. A Master's degree is preferred.
- Minimum of five years of experience in environmental conservation, natural capital development, or related fields.
- Proven experience in project management, financial management, and strategic planning.
- Strong understanding of carbon markets, regulations, and standards.
- Excellent leadership, communication, and interpersonal skills.
- Adaptability to endure tough working conditions and willingness to operate in remote, often insecure areas.

## VALUES AND PERSONAL ATTRIBUTES

- Integrity: Demonstrates honesty and strong ethical principles.
- Passion for Conservation: Deep commitment to environmental sustainability and conservation.
- Innovative Thinking: Ability to think creatively and develop innovative solutions.
- Resilience: Ability to handle pressure and overcome challenges.
- Collaboration: Works effectively with others to achieve common goals.
- Accountability: Takes responsibility for actions and outcomes.
- Impact driven

## IMPORTANT DETAILS

- **Start date:** 1 March 2025
- **Location:** Virtual/global
- **Reports to:** Director of Innovative Finance
- **Remuneration:** Based on experience and qualifications.

## APPLICATION PROCESS

Interested candidates should submit their resume, cover letter, and references to Stuart Slabbert on [stuart@conserveglobal.org](mailto:stuart@conserveglobal.org) by **30 January 2025**. Shortlisted candidates will be invited for interviews by an independent adjudication panel that will make the final selection.

We are an equal opportunity employer. All applicants will be considered for employment without attention to race, colour, religion, sexual orientation, gender identity, national origin, veteran or disability status.